



Inside Sales Utility Position

Join a team that offers great hours, excellent benefits & a career to be proud of!

EECOL is a leading Electrical Products Distributor with 57 locations in Canada. Our employees stay for the long-term because we offer a rewarding and exciting career, not just a job! Just ask our President, Executives or Management team what great opportunities this company offers; they all started out in the warehouse. You won't meet a more down-to-earth, hardworking and dedicated team. Visit us at www.eecol.com to learn more.

EECOL employees enjoy...

- Permanent, full time positions, Monday through Friday. Weekends and evenings are for friends, family and fun, not for work!
- Regular reviews, raises and bonus opportunities.
- All training provided. We promote within; excellent opportunities to advance.
- First rate benefits including generous flex benefits, health & dental plan, disability, life insurance, vision care and a Defined Benefit Pension Plan rarely offered by other companies.

About the Job...

This is an inside sales utility position. A typical day includes:

- Develop a high level of product and service knowledge in Utility products with ongoing training and support as required.
- Reviewing applications and presenting solutions with our product offering.
- Preparing quotations and proposals using EECOL's CRM program, Excel and adobe PDF's .
- Providing Technical support on all products sold and researching solutions for customer problems.
- Maintain a high level of service to existing customers; managing the customer relationship from contract execution through delivery to after sales service; and generating additional sales through up selling.
- Maintain a professional appearance, demeanor, and attitude at all times.
- Achieve sales quotas and grow EECOL's Utility market share.
- Ensure accuracy in all transactions, inventory, drawings, expediting and procedures.
- Performs other duties as required.

Our ideal new team member...

- Utility Sales or general sales experience is an asset.
- Excellent customer service skills, interpersonal, organizational and communication skills.
- Motivated and creative team player.
- Able to build and maintain lasting relationships with customers.
- Exceptional written, verbal communication and presentation skills.
- Self-motivated, with high energy and an engaging level of enthusiasm.
- Linesman experience would be considered an asset but not necessary

If you are seeking a long term career and are interested in joining the EECOL team, please submit your resume today:

EECOL Electric
Attn : Willy Neufeld
19645 – 9A Avenue
Langley, BC V1M 3B3
Email : neufeldw@eecol.com

EQUAL OPPORTUNITY EMPLOYER
SINCE 1919
www.eecol.com