

Data, Communications, Residential Automation & CCTV Sales Specialist – Langley, BC

EECOL Electric is a leading Electrical Products Distributor with 57 locations in Canada. We have some of the longest serving employees in the industry because we offer a rewarding and exciting career path, not just a job! We are looking for an experienced individual to provide their sales expertise to EECOL's customers, co-workers and vendors in the Data, Communications, Residential Automation & CCTV product lines.

EECOL employees enjoy...

- First-rate benefits including generous flex benefits, health & dental plan, disability, life insurance, vision care and a Defined Benefit Pension Plan rarely offered by other companies.
- Regular reviews, raises and bonus opportunities.
- Permanent, full time positions, Monday through Friday. Weekends and evenings are for friends, family and fun, not for work!
- Promotion from within; excellent opportunities to advance.

About the Position...

- Maintaining and growing existing accounts as well as identifying and securing growth opportunities for our Data, Communications, Residential Automation & CCTV Product Groups.
- Develop working relationships with customers and staff.
- Reviewing applications and presenting solutions with our product offering.
- Preparing quotations and proposals using EECOL's CRM program, Excel and Adobe PDF's.
- Maintaining a high level of product and service knowledge with ongoing training and support as required.
- Coordinate Manufacturers to conduct training for customers.
- Professional appearance, demeanor, and attitude upheld at all times.
- Performs other duties as required.

Who we are looking for...

- 5 or more years of previous sales experience.
- Positive attitude and outgoing personality.
- Able to build and maintain lasting relationships with customers.
- Electronics, Data, CCTV, Security and Infrastructure Cabling knowledge an asset.
- Ability to drive to and from client meetings and jobsites.
- Must be dependable, hardworking and seeking a long-term career.
- Must be a self-starter, able to work independently and able to travel.
- Excellent customer service, time-management, communication and team building abilities are a must.
- Exceptional written, verbal communication and presentation skills.
- Strong computer skills.
- Ability to travel and attend sales events, exhibits and training.

How to apply...

Send a detailed resume and cover letter to:

EECOL Electric
Attn: Wade Emmons, Regional Sales Manager
19645 – 92A Avenue
Langley, BC V1M 3B3
Or apply through this website.

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www.eecol.com