



Posting Date:

Application Deadline Date:

Position: BRANCH MANAGER**Branch Location:****Group:**

Job Summary:

We are looking for a highly motivated and organized individual to be responsible for the general management and operations of the branch. The successful candidate should be results driven, and knowledgeable in related electrical products. The branch manager is responsible for sales development, both with new and existing customers. They should be able to analyze and react to changing market conditions, and have an understanding of the P&L statement. The ideal candidate should possess a positive attitude, and be able to develop those on their team. They are driven to succeed, and create a stimulating work environment for their associates, and a professional relationship with their customers, and suppliers.

Responsibilities and Duties:

- Hire, train, supervise, evaluate, and motivate by setting clear objectives, and then making sure they are met
- Develop and implement appropriate strategies to improve productivity
- Delegating tasks
- Overall P&L responsibility, and day-to-day reporting. Lighting audits an asset
- Maintain sales objectives, and review inventory
- Occasional travel to attend meetings and/or events
- Joint vendor calls, and sales calls
- Build cross functional relationships with IT/Finance/Marketing/Vendors
- Responsible for self-improvement through company training and self learning

Qualifications and Skills:

- Communicates information effectively
- Highly motivated and organized
- Strategic thinker
- Ability to multi-task
- Demonstrates leadership
- Relevant experience/education in the electrical industry (preferred, not required)
- Experience working with financial statements.

OUR ETHOS:**PERFORMANCE:**

Hold high personal expectations
Strive to build the team rather than yourself
Confident in yourself and your decisions
Exercise good judgement with decision making

EMPOWERMENT:

Show excitement and readiness to take ownership of projects and opportunities

PASSION:

Aspire to be and do more everyday

SERVICE:

Customer first attitude
Practice consistently to be courteous and flexible

EMPATHY

Treat others with respect

This person will be part of a passionate team within a growing organization. In addition, a compensation package including benefits and bonuses are also available.

If you're interested in this position and meet the above criteria, please forward your resume via email to be considered for this role to the contact below.

For internal applicants, please speak to your supervisor prior to submitting your resume.

Attention:

Email: